# Leadership Styles Questionnaire

There are different leadership styles, each of which can be appropriate and effective in different situations. Most of us, if we find ourselves in a leadership role, have a preference for a particular style. This questionnaire is designed to help you think about your preferences. Please read each statement and tick the appropriate box, indicating what you think is true for you.

		Exactly	Much	A bit	Not	
		like me	like	like	me at	Score:
			me	me	all	
		(3)	(2)	(1)	(0)	
1	I believe teams work best					
	when everyone is involved in					
	taking decisions					
2	I'm good at bringing out the					
	best in other people					
3	I can take on a leadership					
	role when needed, but don't					
	consider myself a 'leader'					
4	I'm happy to act as the					
	spokesperson for our group					
5	I'm good at adapting to					
	different situations					
6	I'm determined to push					
	projects forward and get					
	results					
7	I think people should be					
	allowed to make mistakes in					
	order to learn					
8	I enjoy working on					
	committees					
9	I think the most important					
	thing for a group is the well-					
	being of its members					
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		Exactly	Much	A bit	Not	
		like me	like	like	me at	Score:
		45.	me	me	all	
		(3)	(2)	(1)	(0)	
10	I can see situations from					
	many different perspectives					
11	I don't mind how long					
	discussions last, so long as					
	we consider every angle					
12	I am good at organising					
	other people					
13	I think all group members					
	should abide by formal					
	decisions, so long as we					
	follow proper procedures					
14	I set myself high standards					
	and expect others to do the					
	same for themselves					
15	I enjoy role-playing		-			
	exercises					
16	I love helping other people					
	to develop					

Once you have ticked one box for each of the statements, please note the score for each question in the right-hand column (Exactly like me = 3 points; Much like me = 2 points; A bit like me = 1 point; Not me at all = 0).

Finally, add up the totals for the following combinations of questions:

Questions	Total score	Leadership style preference
4, 6, 12, 14		Authoritative
1, 8, 11, 13		Democratic
2, 7, 9, 16		Facilitative
3, 5, 10, 15		Situational

Please take a look at the following pages to find out about the different leadership styles.



Leadership is exercised in different ways by different people in different situations. The following are examples of different leadership styles. None is the 'right' way; each has their strengths and weaknesses, and each would be 'right' for certain people at certain times.

### Authoritative

This style is based on the idea that leaders should assume personal responsibility for decisions. The authoritative style is attractive to people who are restless, action-oriented, and have a strong personal vision of what's needed. While the authoritative leader may sometimes 'consult' group members before taking decisions, their favoured approach is to take the decisions first and then 'tell' or 'sell' them to the rest of the group.

Strengths	Weaknesses		
<ul> <li>Group members know exactly where they stand.</li> <li>Decisions can be taken rapidly, which is great in a crisis.</li> <li>Members can concentrate on 'operational' tasks, without having to worry about 'strategic' issues.</li> </ul>	<ul> <li>Unlikely to win full commitment from all group members.</li> <li>Can lead to un-informed and shallow decisions.</li> <li>Does not allow members any space to develop.</li> </ul>		

#### Democratic

The leader is determined to include all group members in decisions about how the group should operate. The democratic style is based on a belief that groups cannot be effective unless all members have an opportunity to participate fully.

The democratic leader's role is largely one of *establishing a* structure and ground-rules for the group, protecting these, and *enabling* group activity.

Strengths	Weaknesses		
<ul> <li>Gives power to group</li> </ul>	May slow down tasks,		
members	encouraging talk not action		
<ul> <li>Energises and motivates</li> </ul>	<ul> <li>Can frustrate members</li> </ul>		
group members to achieve	who like clear direction		
their tasks	Inappropriate when rapid		
Builds individual	decisions are needed		
responsibility amongst	The most popular decisions		
members	are not always the best		

# **Facilitative**

The facilitative style is concerned with offering suggestions which group members may or may not take up. Structure, content and operation of the group are left to group members to determine.

While facilitative leaders may have their own clear opinions about the best courses of action, they are not willing to influence the group unduly with their personal ideas. They believe that group activity should be a constant learning process, and that it is OK to make mistakes so long as people learn from them. The journey is seen as more important than the destination.

Strengths	Weaknesses		
Gives plenty of space for	Can allow the group to		
creative ideas to emerge	become aimless and chaotic		
and be explored	The leadership 'gap' can		
<ul> <li>Enables individual learning</li> </ul>	get filled by other people,		
Can be empowering in the	who have to operate as		
right circumstances	'informal' leaders		

## Situational

Situational leadership is an approach in which the leader attempts to adapt how they behave according to the needs of each situation. The situational leader will vary their style so that it is appropriate for the particular group (for example, their current levels of skill and confidence), and for the particular task in hand.

Strengths	Weaknesses		
Allows groups to change	Difficult to carry off		
over the time.	effectively - group		
<ul> <li>Adapts to urgent and non-</li> </ul>	members never know what		
urgent situations.	to expect, and may resist		
	changes in style.		